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**POLACHI SURVEY REVEALS 54% OF TECH EXECs CURRENTLY HIRING OR
PLANNING TO HIRE NEXT QUARTER**

Results Validate Increasing Activity Observed by Executive Search Firm

FRAMINGHAM, Mass., May 5, 2009 –[Polachi Inc.](#), a provider of [Access Executive Search™](#) services to technology, clean technology, private equity and venture capital companies, today issued the results of an online, executive outlook survey which polled over 100 senior professionals—67 of which were CEOs—in the technology industry. The survey revealed that more than half of the respondents (54%) indicated they are either currently hiring or are planning to hire over the next three months. The survey results come on the heels of increasing consumer confidence reports, ([The Conference Board Consumer Confidence Index](#), 4/28/09) and growing public sentiment that the US recession may be nearing an end, ("[Consumers are more Hopeful Worst Is Over for US Economy](#), *Associated Press* 4/28/09).

"There is no denying that the last few months have been tough for all industries, but across the board we are increasingly seeing our clients move forward with strategic hires and new business opportunities," said Peter Polachi, Partner, Polachi. "These survey results validate our own observations in the industry and we are very optimistic about growth in the technology industry in particular."

Of the executives currently hiring or planning to hire, 93% predicted that demand for senior talent at their organization will either remain steady or increase over the next three to six months.

When asked to rank the following skills in order of importance—domain expertise, ability to wear multiple hats at once, new business development, international experience and leadership during challenging times—the executives favored leadership to global experience. Over 84% of the respondents indicated the ability to lead/manage during challenging times was either “very important” or “most important,” while only 33% selected global or international experience.

Not surprisingly, the survey results revealed considerable belt tightening amongst senior executives over the last six months. For example, a strong majority of the respondents (79.8%) indicated that they reduced discretionary spending, more than half (58%) instituted a temporary salary freeze and nearly one quarter (23.5%) halted bonuses to senior executives.

The survey, developed by Polachi, was distributed in mid-April 2009 and completed by 122 senior executives at small to medium-sized technology companies throughout the United States.

About Polachi, Inc.

Polachi, Inc. (www.polachi.com) provides *Access Executive Search™* services to technology, clean technology, private equity and venture capital companies. The firm’s partners, all search industry veterans with decades of experience, understand that leading companies deserve access to the absolute best talent on the planet. While traditional executive search firms limit candidate access due to “off-limits” protocol, and newer search firms lack the breadth and depth of connections, Polachi’s *Access Executive Search™* model, coupled with unmatched agility, delivers the most accelerated results. Polachi is a sponsor of the New England Clean Energy Council (NECEC) as well as a founding member of Access Search Partners™ (ASP), a partnership of five leading technology search firms that provides clients with specialist search services on a global scale. For more information about Polachi please call 508-650-9937 or visit www.polachi.com.

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